



## NEW VEHICLE PRICING \*1

Credit Score	Today's Rate
725 +	4.90%
680-724	5.90%
640-679	6.90%
600-639	8.90%
575-599	11.99%

### TERMS

36 Months	\$3,999 or less
48 Months	\$4,000-\$7,499
60 Months	\$7,500-\$19,999
72 Months	\$20,000+
**84 Months	\$35,000+

\*additional 0.50% will be added to qualified rate  
\*1 Finance 100% of MSRP w/ TTL +GAP & MBI Considered  
New if no previous title and < 5,000 miles

## NEW RVs, ATVs & MOTORCYCLES\*3

Credit Score	Today's Rate
725 +	7.50%
680-724	8.50%
640-679	9.50%
600-639	10.50%
575-599	12.50%

### TERMS RVs

36 Months	\$3,999 or less
48 Months	\$4,000-\$7,499
60 Months	\$7,500-\$15,000
72-144 Months	\$15,001+

### TERMS MOTORCYCLES

36 Months	\$3,999 or less
48 Months	\$4,000-\$7,499
60 Months	\$7,500-\$11,999
72-144 Months	\$12,000+

### TERMS ATVs

36 Months	\$3,999 or less
48 Months	\$4,000-\$7,499
60 Months	\$7,500-\$11,999
72-144 Months	\$12,000+

\*3 Financing is 90% of invoice/bottom line  
Suggested List Price w/ TTL+ GAP  
NEW if no previous title and < 5,000 miles

## USED VEHICLE PRICING \*2

Credit Score	Today's Rate	MAX LTV
725 +	5.90%	100%
680-724	6.90%	90%
640-679	7.90%	90%
600-639	9.90%	80%
575-599	12.90%	80%

### TERMS

36 Months	\$3,999 or less
48 Months	\$4,000-\$7,499
60 Months	\$7,500-\$19,999
72 Months	\$20,000+
**84 Months	\$35,000+

\*additional 0.50% will be added to qualified rate  
\*2 Financed amount limited to L TV based on KBB Fair Purchase  
Price w/ TTL +GAP and MBI

## USED RVs, ATVs & MOTORCYCLES\*4

Credit Score	Today's Rate
725 +	8.50%
680-724	9.50%
640-679	10.50%
600-639	12.50%
575-599	14.50%

### TERMS RVs

36 Months	\$3,999 or less
48 Months	\$4,000-\$7,499
60 Months	\$7,500-\$15,000
72-144 Months	\$15,001+

### TERMS MOTORCYCLES

36 Months	\$3,999 or less
48 Months	\$4,000-\$7,499
60 Months	\$7,500-\$11,999
72-144 Months	\$12,000+

### TERMS ATVs

36 Months	\$3,999 or less
48 Months	\$4,000-\$7,499
60 Months	\$7,500-\$11,999
72-144 Months	\$12,000+

\*4 Financing is 80% of NADA  
Suggested List Price w/ TTL+ GAP